

8th Annual

# ATLANTIC CANADA & NE U.S. POWER SUMMIT

October 26 - 27, 2010, Delta Brunswick Hotel, Saint John, N.B.

## KEYNOTE SPEAKERS



**The Hon. Jack Keir**  
*Minister of Energy  
and Minister  
responsible for the  
N.B. Energy  
Efficiency and  
Conservation Agency*



**Rob Bennett**  
*President and CEO  
Nova Scotia  
Power Inc.*



**Gerry Chasse**  
*President and COO  
Bangor Hydro  
Electric Company*



**Tim Curry**  
*President  
Atlantica Centre for  
Energy Inc.*



**Sylvain Gignac**  
*President and CEO  
New Brunswick  
System Operator  
(NBSO)*



**Pierre A. Guimond**  
*President and CEO  
Canadian Electricity  
Association*



**Sheila S. Hollis**  
*Chairwoman  
Duane Morris LLP  
(Washington, DC)*



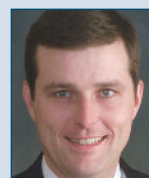
**John Kerry**  
*Director  
Governor's Office of  
Energy Independence  
and Security  
(State of Maine)*



**Steve Rourke**  
*Vice President of  
System Planning  
ISO New England*



**Gaëtan Thomas**  
*President and CEO  
(Acting)  
NB Power*



**PROGRAM CHAIR**  
**Arthur Doyle**  
*Partner  
Cox & Palmer, NB*

## Conference highlights:

- The state of play for Eastern US/Canada electric developments and prognostications regulation and legislation
- Enabling a long-term policy path for the electricity industry in Canada
- Public engagement on energy sector issues and opportunities
- Relationship between Maine, New England, Eastern Canada and Québec
- New England Governors' "Renewable Energy Blueprint"
- Community power in the energy mix
- Implementing a Feed in Tariff in Atlantic Canada
- Opening new energy corridors
- Implications of U.S. federal policy with regard to investments in transmission and smart grid
- Carbon management and trade - local specificities

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An **ALM** Event

Dear Colleague:

I am pleased to invite you to **Insight Information's 8th Annual ATLANTIC CANADA & NE U.S. POWER SUMMIT**.

This year we have again assembled a roster of leading experts from industry, government, regulators and the legal field who will provide you with their thoughts on the current state of the energy sector in Atlantic provinces, the emerging issues and what it takes to succeed in developing energy resources in the region. We have witnessed much change in the energy sector and our speakers will address recent developments and opportunities, share their experiences and give their views on the future.

Looking beyond Atlantic Canada, the conference will examine the newest developments in the energy sector in other Canadian jurisdictions as well as developments in the United States.

Experts will discuss the effect that these energy markets will have on Atlantic Canada and the North East U.S.

This comprehensive two-day conference will provide the opportunity for you to be better able to address the challenges of the energy sector.

You will be able to address your questions to the speakers either in each session or informally during breaks. All attendees will receive conference materials prepared by the speakers, which will prove to be a lasting valuable resource for you after the conference.

We look forward to seeing you in Saint John on October 26 and 27, 2010. Please register early.

Yours truly,



**Arthur Doyle**

Partner

**Cox & Palmer, NB**

## Who Should Attend

### Executives and Managers from:

- Industrial, Commercial and Institutional Users of Electricity
- Electric and Gas Utilities
- Power Aggregators, Marketers and Brokers
- Independent Power Generators and Service Companies
- Electrical Equipment Manufactures
- Regulators and Officials from Federal, Provincial and Local Government Bodies
- Lawyers, Advisors and Consultants
- Investors and Financial Officers
- Experts, Officials and Representatives of Interest Groups in Environment, Resources and Economic Development

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# Tuesday, October 26, 2010

8:00

## Registration and Continental Breakfast

9:00

## Welcoming Remarks from Insight Information

9:05

## Opening Remarks from the Chair

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**Arthur Doyle**

*Partner*

*Cox & Palmer, NB*

9:15

## Challenges Facing North American Electricity Industry

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**Sheila S. Hollis**

*Chairwoman*

*Duane Morris LLP (Washington, DC)*

The state of play for Eastern US/Canada electric developments and prognostications regulation, legislation and beyond:

- Regulatory structural changes in the US
- FERC's changing agenda
  - transmission development - new projects smart grid, renewables, demand side management and response
  - transmission regulation
  - RTOs
  - enforcement
  - reliability
- NERC Situation
- Stimulus/ARRA/Grants, and other factors
- Congressional/Administration developments
- Energy Bill/Climate Bill or a combination
- Other developments
- Other "moving parts"

**Pierre A. Guimond**

*President and Chief Executive Officer*

*Canadian Electricity Association*

Increasingly, observers are looking to electricity to address an array of major energy challenges confronting society. Electricity is widely expected to play a greater role in the global energy system and in meeting societal needs than it has in the past. But if electricity is to answer this call, it must also be given the authority to proceed and the means to succeed.

The presentation makes two related points: first, governments must exercise more leadership in supporting and enabling a long-term policy path for electricity. Governments can help electricity secure its social license and its enabling capital. Second, the electricity industry must focus as a community on some of the key issues it now faces - issues with important strategic and policy implications. In particular, five priorities have emerged for government and electricity industry leaders: (truly) integrated resource planning; low carbon electricity sources; carbon pricing; clean energy finance; and governance improvements.

10:00

## Networking Coffee Break

10:15

## Atlantic Power Industry - Goals and Challenges in the New Economic Environment

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**Gaëtan Thomas**

*President and CEO (Acting)*

*NB Power*

**Rob Bennett**

*President and Chief Executive Officer*

*Nova Scotia Power Inc.*

**Tim Curry**

*President*

*Atlantica Centre for Energy Inc.*

Challenges from a regional perspective, with particular focus on:

- Public engagement on energy sector issues and opportunities
- Energy development and economic development - linkages and issues
- Crossing borders - getting to win/win

12:00

## Networking Luncheon

1:00

## Keynote Lunch Address

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**The Honourable Jack Keir**

*Minister of Energy and Minister*

*responsible for the N.B. Energy*

*Efficiency and Conservation Agency*

1:30

## Regional Activities - Developing Relationship with Maine and New England

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**John Kerry**

*Director*

*Governor's Office of Energy Independence and Security  
State of Maine*

- Maine's comprehensive energy plan
- Relationship between Maine, New England and Eastern Canada and Québec provinces
- New England Governors' "Renewable Energy Blueprint"
- Renewable energy blueprint's economic study
- Corridor legislation adopted in Maine
- Eastern interconnection process and link to Canada
- New England's regional energy priorities

**Cyril Johnston**

*Vice Chair*

*New Brunswick Energy and Utilities Board*

The presentation will highlight the recent decisions and developments at the New Brunswick Energy and Utilities Board.

2:30

## Networking Refreshment Break

2:45

## Community Power in the Energy Mix of Atlantic Canada - Gluts and Opportunities

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**Chief Noah Augustine**

*Metepenagiag First Nation, NB*

The presentation will focus on the Aboriginal set aside of the NB Community Energy Program and related Aboriginal issues.

**David Coon**

*Executive Director*

*Conservation Council of New Brunswick*

Why Community Power?

- Organizing to sustain our communities
- Opportunity in a have-not province
- Ownership matters

**Yves Gagnon**

*K.C. Irving Chair in Sustainable Development*

*Université de Moncton*

*Chaire K.-C.-Irving en développement durable*

*Université de Moncton*

The contribution of community power in the energy mix of Atlantic Canada:

- Overview of community power objectives

- Renewable energy options for community power
- Resource assessment for community power
- Policy objectives for community power in Atlantic Canada
- Possible price structure for community power

**Dan Roscoe**

*Chief Operating Officer, Scotian Windfields Inc.*

*Founding Member of the*

*Nova Scotia Sustainable Electricity Alliance*

- The primary and secondary benefits of community energy
- Why community energy has not been successful so far in Atlantic Canada
- The importance of policy to encouraging community energy and economic development

**John Dalton**

*President*

*Power Advisory LLC*

Considerations for implementing a Feed in Tariff in Atlantic Canada:

- Lessons learned from implementing feed in tariffs
- Feed in tariff design considerations for Atlantic Canada
- Getting the price right

5:00

## Conference Adjourns for the Day

## Wednesday, October 27, 2010

9:00

## Opening Remarks from the Chair

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**Arthur Doyle**

*Partner*

*Cox & Palmer, N.B.*

9:10

## Opening New Energy Corridors

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**PART ONE**

**Sylvain Gignac**

*President and Chief Executive Officer*

*New Brunswick System Operator (NBSO)*

Regional coordination in the Northeast and the role played by the NBSO:

- Comprehensive system planning as a tool to integrate the needs of policy makers and developers while maintaining reliability in the Maritimes
- Increased coordination between system operators

Steve Rourke  
*Vice President of System Planning*  
*ISO New England*

- Overview of 2010 Regional System Plan, including transmission investments, resource adequacy/load forecast, aggregate renewable energy requirement
- Implications of the New England Governors blueprint for integrating renewable energy resources into the New England grid
- Implications of U.S. federal policy with regard to investments in transmission and smart grid in New England, including new transmission ties with Quebec and New Brunswick

10:15

### Networking Coffee Break

10:30

### Opening New Energy Corridors

PART TWO

#### Fort Reliance/ Speaker TBA

- Update on transmission line, wind generation, and gas fired co-generation
- Enabling future energy projects and fostering economic development
- Next steps

#### Gerry Chasse

*President and Chief Operating Officer*  
*Bangor Hydro Electric Company*

A regional perspective on the development of the energy link between the Maritimes and New England:

- Criteria for a successful concept
- Challenges to making it a reality

11:45

### Networking Luncheon

12:45

### Carbon Management, Clean Energy and Trade

#### Lisa (Elisabeth) DeMarco

*Partner*  
*Macleod Dixon, LLP*

- The clean energy dialogue - the impact of the Copenhagen developments
- Key legislative provisions and jurisprudence impacting energy

- Border tax adjustments (import tariffs)
- Implications for cross border trade in energy in North America
- Implications for renewable energy development

#### Gay Harley

*Public Advocacy and Carbon Management*  
*Scotian Carbon Service*

- Offsets and credits revenue streams - carbon finance assessments in context
- Regulation and compliance instruments and energy industry carbon management options
- Regional, jurisdictional and market impacts - local specificities and carbon management

1:45

### Renewable Energy Sources - Developing a Sustainable Path Forward

#### Nathan Hebel

*Director, Energy Trading*  
*Boralex Inc.*

- Power trends in ISO-NE
- Natural gas fundamental outlook
- Renewable markets in the northeast U.S.
- The concern of renewable congestion

#### Keith Melvin

*Business Development Officer, Renewable Energy and Emerging Technologies*  
*DOE, NB'S Community Energy Policy*

Keith will provide an overview of our recently announced policy including some interesting case studies. He will demonstrate that the F.I.T. is only one component of project planning and other factors are critical in the success of projects.

#### Paul Pynn

*President*  
*Eon WindElectric/Watts Wind Energy Inc.*

- Wind Energy Opportunities for Atlantic Canada
- Differences between market segments within wind industry
- Opportunities in each segment
- Real Atlantic Canadian success stories

3:30

### Closing Remarks by the Chair and Conference Ends

### Sponsorship Opportunities

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October 26 - 27, 2010, Delta Brunswick Hotel, Saint John, N.B.

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